Roll No.

Total Pages: 02

BT-3/D-22

43221

BUSINESS INTELLIGENCE AND ENTREPRENEURSHIP HM-902-A

Time: Three Hours

[Maximum Marks: 75

Note: Attempt *Five* questions in all, selecting at least *one* question from each Unit.

Unit I

- 1. What is entrepreneurial training? Which entrepreneurial competencies or traits can be learnt through training and are required for successful entrepreneur?
- 2. Which factors (economic and non-economic) affect the entrepreneurial growth? Which challenges are faced by entrepreneurs now-a-days?

Unit II

- 3. How search and identification of entrepreneurial opportunity is done? How an entrepreneur can develop business idea and implement that idea?
- 4. How market research is conducted? How is industry analysis and competitor analysis done?

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Unit III

- 5. Why are SSIs needed in India? Which challenges are faced by SSIs in availing MSME schemes?
- 6. How SSIs get registration? What is the role of SSIs in economic development of the country?

Unit IV

- 7. Which institutions are working in India to support MSMEs? Write on the functions of SIDBI and DIC.
- 8. What are the requirements for the formation of private/public limited companies in India? Which legal issues are involved in the process of formation of company?